**Fall In Love With Jordan Essentials**

**October Training POD (Power On Demand)!**

**Theme: Fall In Love With JE, Gratitude, Gift Giving, Fall Season**

**Flyers**
Enjoy informative flyers and flyers that promote the month’s specials. Print them off and frame them to have at Wellness Workshops, Spa Shows, and Events. You can also use them as an attachment to an email for a Hostess or Customer and post on a Facebook page.

You will find your monthly POD theme flyers in the Monthly Folder in the Jordan Essentials Training University.

Our Theme is Fall In Love With Jordan Essentials! Fall is a great time to get pampered and/or give the gift of pampering!

**Your meeting outline:
Welcome**

Welcome each guest and do a Hand Spa! A Hand Spa is at a water source or sink demonstrating the Soap Saver with Shower Gel, Salt Scrub, pat dry hands and finish with Shea Butter and Lotion Bar.

**Meet and Eat**

Once you are having guests arrive and after hand spas you may have food at your event, encourage mingling, eating and drinking as guests arrive. Choose foods that go with your theme.

**Opening**

Begin by thanking everyone for coming! Have all attendees introduce themselves as a guest of their Consultant or as a Consultant.

**Game – The Money Game**

Can you tell who is on what piece of money… there are two that don’t have Presidents on them?

* Penny-Lincoln
* Nickel-Jefferson
* Dime-Roosevelt
* Quarter-Washington
* Half Dollar-Kennedy
* Dollar Coin- Original-Eisenhower
* Dollar Bill-Washington
* Two Dollar Bill-Jefferson
* Five Dollar Bill-Lincoln
* Ten Dollar Bill-Hamilton
* Twenty Dollar Bill-Jackson
* Fifty Dollar Bill-Grant
* One Hundred Dollar Bill- Franklin (not president)
* Five Hundred Dollar Bill- McKinley
* One Thousand Dollar Bill-Cleveland
* Five Thousand Dollar Bill-Madison
* Ten Thousand Dollar Bill-Chase (not president)
* One Hundred Thousand Dollar Bill-Wilson

**NEED MORE OF THIS…. ASK ME HOW!!!**

**Share why we are here tonight:** “We are here to have some fun and get out of the house, we want to pamper you, Do you feel pampered already? And we want to share some “edutainment!" That is you will learn something and have fun doing it!

Our theme this month is Fall In Love with Jordan Essentials. You can feel how great our products make your skin feel.

**Recipe (handout)**

Gluten Free Pumpkin Muffins – healthy and perfect for Fall

Use your Hotsheets here for the Copper Cutie Lip Butter Lipstick and the Appreciation Gift Set

Hostess Game:

Small booking prizes

Fall is a great time of year to get your friends together to share laughs and enjoy a little pampering for all of you. Why not book your own pamper session to get your skin ready for winter. I have 3 bags up here for the first three people who want to get ahead of the dreaded winter skin troubles. We will show you the steps to keep your skin healthy and happy all winter long! We will help you be super relaxed and ready for the busy holiday season.

Inside each of my gift bags is a card you can redeem at your party for a free product!

Now before we go I have just one more game for you!

Did you know that you can enjoy your free-time, work when you want to work, and make an incredible income? The income for an average $400 party is $100!

Let’s play who wants to be a $100 air?!

What would you do with $100?

*Let guests respond*

The $100 is just the beginning and tip of the iceberg. Personally you make 25%-35% on everything you sell.

We also have team incomes and $500 bonuses. If this information peaks your interest then get with me afterward and I would be happy to share more!

To wrap up what is the number one thing you learned today?

*Let guests respond*

 I want to thank everyone for coming. Next month our theme will be Spaliday! We will be focusing on you! We want you to enjoy the upcoming holiday season and a pampering session with you and your closet friends will do just that!

Follow up at the end of the event with samples, treatments, visiting with guests about booking shows and joining JE.