Summer Fun!
Jordan Essentials
June Training POD (Power On Demand)

Flyers
Enjoy informative flyers and flyers that promote the month's specials. Print them off and frame them to have at Wellness Workshops, Spa Shows, and Events. You can also use them as an attachment to an email for a Hostess or Customer and post on a Facebook page.

You will find your monthly POD theme flyers in the Monthly Folder in the Jordan Essentials Training University.

Spa Party Outline
Use your 60 Minute Party Steps (found in the JE University in the Spa Shows Section) to help keep you on track throughout the party.

Welcome and Meet & Eat
Once guests begin arriving, welcome each one and encourage them to mingle, eat, and drink as other guests arrive. Choose foods that go with your theme. Take this time to get to know your guests. Listen for clues on skin care related issues they need solutions to.

Hand Spa
Every party should include a hand spa. It is the first treatment they will receive and will make a lasting impression.

As guests arrive, the Hostess should direct them to you at the kitchen sink. During the Hand Spa time you'll have a great opportunity to continue getting to know the Guests, strengthening those relationships.

(Note: Have the Hostess serve refreshments at the beginning, so they have washed their hands, have eaten and can sit and visit BEFORE the show …not during.)

Your Sink Set-Up Should Include:

- ☐ Shower Gel
- ☐ Soap Saver - filled with the gel and water to make hand wash
- ☐ Salt Scrub
- ☐ Spoon or Scoop
- ☐ Shea Butter Lotion
- ☐ Paper Towels

Hand Spa Script - it's important that you use your own words; however, here's an example:

EXAMPLE CONVERSATION WITH EACH GUEST

- (Place soap from Soap Saver into the palm of guest's hand)

My name is (name). I am glad you came to (Hostess)'s show. You are going to have so much fun tonight!

- (After they have rinsed their hands, place Salt Scrub in the palm of their hands)

Do you live near here? Have you ever used salt scrub before?

- (Help her rinse her hands)

Doesn't that feel great?! We call that the WOW factor. People always say wow when they rinse. Just imagine an allover body exfoliation or just your feet.

- (Have her pat dry her hands and then give her a small dot of shea butter)

Tell me what do you do to relax?

(Guest's name) what do you do with your time in your day?

- (Have her finish her thought and send her to the area where the gathering will occur)

(Guest's name), thank you so much for visiting with me. Take this foot tub into the living room and relax! I will be in shortly to share some other treatments and skin care tips. Enjoy!

Game
Find It Fast!

This is a great game to help show off and talk about your products. You'll need enough catalogs for everyone at your party and a small prize for each product you want to talk about. I would suggest instead of prizes you use auction bucks or ticket slips (shown above). This way you can add as many products as you want without having to worry about the amount of prizes you'll need to provide.

To play find it fast have a list of products ready. Call out one product at a time. The first person to find the product in the catalog wins. After they find the product in the catalog let them tell one way in which they would use the product if they owned it.

Monthly Theme Review
Review our theme this month – Summer Fun!

Use your Hostess & Customer Specials Flyer and the Product hotsheets here.
This month we are offering a Lemongrass Citrus EO Spritzer, Lemongrass Citrus EO Lotion Bar, and a 2 oz. Skin Relief for only $5 with any $200 Jordan Party!!

This month's Customer Special is our Lemongrass Citrus EO Spritzer for only $5 with any $50 purchase. Review the product hotsheet referring to the key ingredients. (Note: $5 Customer Special counts towards Party Retail Value but does not count towards PV.)

Basic Salsa Fresca (handout)
There is nothing better than a refreshing cool salsa with some yummy chips on a hot summer day! Super easy to make and take to your next party!

End of the Party
Follow up at the end of the party with samples, visiting with guests about booking shows, and joining JE.