**Jordan Essentials Spajamma Party**

**April Training POD (Power On Demand)**

**Flyers**
Enjoy informative flyers and flyers that promote the month’s specials. Print them off and frame them to have at Wellness Workshops, Spa Shows, and Events. You can also use them as an attachment to an email for a Hostess or Customer and post on a Facebook page.

You will find your monthly POD theme flyers in the Monthly Folder in the Jordan Essentials Training University.

**Pre-Show Checklist – Spa Show Card #9**

Your Spa Show Cards provide a Pre-Show Checklist. Make sure you have everything you need for a successful Spa Show Party.

**Spa Party Outline**

Use your Spa Show Cards to help keep you on track throughout the party.

**Welcome and Meet & Eat**

Once guests begin arriving, welcome each one and encourage them to mingle, eat, and drink as other guests arrive. Choose foods that go with your theme. Take this time to get to know your guests. Listen for clues on skin care related issues they need solutions to.

**Hand Spa – Spa Show Card #12**

One at a time begin the Hand Spas. Your Spa Show Cards will walk you right through this step.

**Thermal Foot Wrap**

Have everyone at the party apply Peppermint Magnesium Lotion to their feet. For really dry skin, have them mix Skin Relief with a few drops of Peppermint Essential Oil in their hands then apply to their feet.

Wrap their feet in gallon size plastic baggies (non zip). Then place socks over the baggies. Note – the Peppermint Essential Oil might tingle but that means it is working!

**Mini Facials**

Use the Herbal Therapy Face Cloths and the Sleep Essential Oil Spray to make a relaxing mini facial for all guests to enjoy. Follow the instructions on the How-To-Card for the Sleep Relaxation Kit. Be sure to use warm water for an even more relaxing atmosphere.

Remember this is the Customer Special for April. Only $5 with any $50 purchase. Show them how easy this relaxation therapy can be done at home.

**Share why we are here tonight – Spa Show Card #15**

Your Spa Show Cards will walk you right through this step. Ask them how their hands feel.

**Monthly Theme Review**

Review our theme this month – Jordan Essential Spajamma Party. We are all looking for help to get a good night’s sleep. This party is designed to help you do just that.

**ABC Scavenger Hunt (Alphabet Handout)**

This game is great to help you talk about the products and help guests become familiar with the catalog.

You’ll need the Alphabet Handout printed and cut into cards and enough catalogs for each guest. For each letter you hold up the guests must try and be the first to find a product in your catalog that begins with it. The first person that answers correctly for each letter receives a Scratch Off Booking Card. Tell them to not scratch the card just yet.

After each product is called out you can take that opportunity to educate guests on that product.

After you have completed the game tell your winners that they can chose to scratch off their cards if they book a show with you.

You can purchase Scratch Off Booking Cards through your back office in the Product & Sales Tool Catalog - #83101 – 5 pack of cards for only $1.

**Use your Hostess & Customer Specials Flyer and the Product hotsheets here.**

This month’s Hostess Special is our Sleep Herbal Support Blend Dropper Bottle. Review the product hotsheet referring to the key uses and benefits. When you host a $300 show with me, you can get your very own for only $10. It’s a $40 value.

This month’s Customer Special is our Sleep Relaxation Kit for only $5 with any $50 purchase. It can only be purchased on your $50 customer order or $50 party guest order, it is not available through our catalog. Review the product hotsheet referring to the key uses, benefits, and the key ingredients.

**Chamomile Lavender Mint Iced Tea Recipe (handout)**

Get your mind and soul ready for bed.

**Share the Opportunity – Spa Show Card #28**

Your Spa Show Cards will walk you right through this step.

Follow up at the end of the event with samples, treatments, visiting with guests about booking shows and joining JE.