

Booking

~~Shake, Rattle and Roll your way into a full show calendar~~

You will need:

One set of Dice

Shaker cup (bright colored plastic tumbler)

11 Envelopes (List of prizes printed on the paper inside the envelope. Numbers 2- 12 on the out side)

5-9 Upgrade envelopes with words WOW Free products as my own spa show and assorted full size products under \$10, simple list one per envelope.

2 – Spa Show winner and mini soap saver

3 - Receive a free spa polish brush

4 - Receive a free set of spa gloves

5 – Spa Show winner and mini lip tube

6 – Spa Show winner and mini lip tube

7 – Mini purse size body butter

8 – Pick a theme for your Spa Show and Trio of shower gel packets

9 – Spa Show Winner and Spa polish packet

10 - \$10.00 gift certificate for your next CBBB product purchase

11 – Spa Show Winner and Soap Sack

12 –Spa Show Winner and mini shea butter purse size

Here is how to play, verbiage is very important. “Ladies have you ever played any dice games? One reason we like the dice games is that we can talk and play at the same time. We are going to have some fun right now and roll the dice. Each number on the dice has an envelope to go with it. So for example roll a 5 and receive the number 5 envelope. No one else can have the same number so they will just roll again. All of the numbers have our wonderful products and some have the best prize of all and that is a spa show! When/if you play and roll the dice you need to be willing to book a show for Suzie Hostesses and she will get to enjoy gifts for her bookings tonight.”

Once all of the guests have rolled, be sure to start with the person most likely to roll have them pass the cup from one to the next so it does not come from you each time.

“Now is the best part I have a set of upgrade envelopes with full size products inside! If you would like a full size product and are sure they want to book a show then they would want to take an envelope and receive that full size product at their show when it is held.”

This is in place of the envelope game and is basically a fun twist so that you have a simple tool and the sounds of the dice is fun. You will enjoy shaking, and rolling into multiple bookings from this game.

WHY? (Thought behind the plan)

The results this game generates are outstanding. This game is very interactive and gives you a great opportunity to build rapport with each guest.

TRY IT (action steps)

This is one idea you won't want to overlook. Try this at your next 5 shows and you will fill your open date card.