**LEADERSHIP GOAL CARD & RESULTS**

Each month set goals for the income you want and the life you want to lead…and TRACK your Success!

**Name:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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| **WHAT NEW CONSULTANTS**  **ARE YOU HELPING TO REACH**  **SMART START 1 AND 2**   |  |  | | --- | --- | | **NAMES** | **Level** | |  |  | |  |  | |  |  | |  |  | |  |  | |  |  | |  |  | |  |  | |  |  | | Plus other GV newbies |  | |  |  | |  |  | | **LIST CONSULTANTS YOU ARE**  **WORKING WITH TO REACH:**   |  |  | | --- | --- | | **SMART START 3** | Date | |  |  | |  |  | |  |  | | **STAR 3** | Date | |  |  | |  |  | |  |  | |  |  | | **DIRECTORS** | Date | |  |  | |  |  | |  |  | |  |  | | **Prior Month Actual**  PV $\_\_\_\_\_\_\_\_\_  Sponsoring \_\_\_\_  Income $\_\_\_\_\_  GV $\_\_\_\_\_\_\_\_  DV $\_\_\_\_\_\_\_\_  Qualified Star 3-5  #\_\_\_\_\_\_\_ Directors \_\_\_\_\_\_  Qualified Title  \_\_\_\_\_\_\_\_\_\_\_\_  **Monthly Goals**  PV $\_\_\_\_\_  Sponsoring \_\_\_\_  Income $\_\_\_\_\_  GV $\_\_\_\_\_  DV $\_\_\_\_\_  Star 3-5 \_\_\_\_\_ Directors\_\_\_\_\_  Next Level Promotion  \_\_\_\_\_ |
| **Personal Goals**  Projects, Reading, Health/Fitness, etc.  30 minutes reading  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  ­­­­­­­­­­­­­­­­  30 minutes exercising  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | **EVENTS**  **GOAL DONE**   |  |  |  | | --- | --- | --- | |  | Spa Shows |  | |  |  |  | |  |  |  | |  |  |  | |  |  |  | |  |  |  | |  |  |  | |  | Vendor Events |  | |  | Opportuni TEA Meeting |  | |  | Local Team Meeting |  | | **BUSINESS BUILDING**     |  |  | | --- | --- | |  | WEEKLY | | CUSTOMERS  (2 weeks)\* | |  |  |  |  | | --- | --- | --- | --- | |  |  |  |  | | | CUSTOMERS  (2 months)\* | |  |  |  |  | | --- | --- | --- | --- | |  |  |  |  | | | HOSTESSES | |  |  |  |  | | --- | --- | --- | --- | |  |  |  |  | | | PROSPECTS | |  |  |  |  | | --- | --- | --- | --- | |  |  |  |  | | | NEW CONSULTANTS (Smart Start) | |  |  |  |  | | --- | --- | --- | --- | |  |  |  |  | | | COACHING CALLS | |  |  |  |  | | --- | --- | --- | --- | |  |  |  |  | | | TRAINING CALLS | |  |  |  |  | | --- | --- | --- | --- | |  |  |  |  | | | SUCCESS COACH CALLS | |  |  |  |  | | --- | --- | --- | --- | |  |  |  |  | | |  | | \*2 WEEK FOLLOW-UP PRODUCT SATISFACTION  2 MONTH FOR REORDER | |
| Action Plan Steps to Success: | | |

**Have a Dream \* Set a Goal \* Make it Happen**